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| 12 | UNITED STATES DISTRICT COURT | | |
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| 14 | CENTRAL DISTR | CICT OF CA | LIFORNIA |
| 15 | WESTER | RN DIVISIC | ON |
| 16 | JENNY BROWN and CARMEN MONTIJO, on behalf of themselves | Case No | . 2:13-cv-01170-DMG-E |
| 17 | and all others similarly situated, | | TIFF'S NOTICE OF N AND <i>UNOPPOSED</i> |
| 18 | Plaintiffs, | MOTIO | N FOR FINAL APPROVAL ASS ACTION SETTLEMENT |
| 19 | v. | Date: | February 24, 2023 |
| 20 | DIRECTV, LLC, | Time: | 10:00 A.M. Courtroom 8C |
| 21 | Defendant. | | lly M. Gee |
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| 1 | PLEASE TAKE NOTICE that on February 24, 2023, at 10:00 a.m., or as | | | |
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| 2 | soon thereafter as the matter may be heard, before the Honorable Dolly M. Gee in | | | |
| 3 | Courtroom 8C of the United States District Court, Central District of California, | | | |
| 4 | Western Division, located at 350 West 1st Street, Los Angeles, CA, 90012, Plaintif | | | |
| 5 | Jenny Brown will and hereby does move this Court pursuant to Federal Rule of | | | |
| 6 | Civil Procedure 23, for an Order: | | | |
| 7 | A. | A. Granting final approval of the Class Action Settlement; | | |
| 8 | B. | Confirming certification | of the Settlement Class for purposes of | |
| 9 | | Settlement; and | | |
| 10 | C. | Finding that notice to the | e Class was directed and completed in a | |
| 11 | | reasonable manner. | | |
| 12 | Pursu | ant to Local Rule 7-3, cou | unsel for Plaintiff and DIRECTV met and | |
| 13 | conferred, i | ncluding on January 12, 2 | 023 and January 18, 2023, to discuss the | |
| 14 | contents of | this Motion. Plaintiff can | report that DIRECTV does not oppose this | |
| 15 | motion. | | | |
| 16 | Plain | tiff's motion is based upon | n this Notice of Motion and Motion; the | |
| 17 | Memorandu | ım of Points and Authoriti | ies in support of this Motion; BrownGreer's | |
| 18 | Status Report Related to Notice; the pleadings, records, and files in this action, | | | |
| 19 | including Plaintiff's Motion for Preliminary Approval (Dkt. 516); and such other | | | |
| 20 | and further evidence and argument as may be presented at the time of the hearing. | | | |
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| 22 | Dated: Janu | ary 20, 2023 Resp | pectfully submitted, | |
| 23 | | By <u>:</u> . | /s/ Daniel M. Hutchinson | |
| 24 | | LIEE | Daniel M. Hutchinson | |
| 25 | | & B | F CABRASER HEIMANN ERNSTEIN LLP hon D. Solbin (State Bor No. 170222) | |
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| 12 | UNITED STATE | S DISTRIC | CT COURT |
| 13 | CENTRAL DISTR | ICT OF CA | ALIFORNIA |
| 14 | | RN DIVISIO | |
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| 16 | JENNY BROWN and CARMEN MONTIJO, on behalf of themselves and all others similarly situated, | | . 2:13-cv-01170-DMG-E RANDUM OF POINTS AND |
| 17 | Plaintiffs, | AUTHO | ORITIES IN SUPPORT OF CIFF'S UNOPPOSED |
| 18 | , | MOTIO | N FOR FINAL APPROVAL |
| 19 | V. | | ASS ACTION SETTLEMENT |
| 20 | DIRECTV, LLC, | | February 24, 2023 10:00 A.M. |
| 21 | Defendant. | | Courtroom 8C |
| 22 | | Hon. Do | lly M. Gee |
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INTRODUCTION

Plaintiff Jenny Brown ("Plaintiff") respectfully moves the Court for final approval of this nationwide class action settlement ("Settlement") under the Telephone Consumer Protection Act ("TCPA").¹ This Settlement is the product of over a decade of thorough litigation until the eve of trial. It provides an all-cash, non-reversionary settlement fund of \$17,000,000 to fully and finally resolve all class claims.² The Court preliminarily approved the Settlement on August 24, 2022 (Dkt. 527), and the Settlement Administrator, BrownGreer PLC, sent notice to Class Members. *See* BrownGreer's Status Report Related to Notice ("BG Rpt."), ¶ 20.

The notice campaign was robust and specifically targeted to members of the certified Class. As detailed in Plaintiff's Interim Report on notice, Dkt. 532, and the Final Status Report of BrownGreer, BrownGreer conducted the Settlement's multistep process to determine potential notice recipients. BrownGreer cross-matched notice recipients against DIRECTV's customer database to remove DIRECTV customers who are not Class Members. BG Rpt. ¶ 13. Finally, BrownGreer disseminated notice to Class Members via both email and hard-copy U.S. mail. *Id.* at ¶¶ 20-21. Based on BrownGreer's review, there were approximately 4,851 valid claims. *Id.* at ¶ 29. This represents 2.92% of the 166,257 unique cell phone numbers that received notice. *Id.* at ¶ 40. This claims rate is well within the normal range for TCPA settlements, particularly for a case like this addressing calls made between 2008 and 2015, making memories and records extremely stale. Based on these figures, if the Court were to approve Plaintiff's motion for an award of attorneys' fees and reimbursement of litigation expenses, each Class Member who received a

¹ The Settlement Agreement was attached to Plaintiff's Motion for Preliminary Approval. *See* Dkt. 516-2. Unless otherwise specified, capitalized terms herein refer to and have the same meaning as in the Settlement.

² As part of the Settlement, the parties reached an individual resolution of Plaintiff Carmen Montijo's claims.

call from CMI or iQor would receive roughly \$1,833 per call and each Class Member who received a call from AFNI or ERC would receive roughly \$916 per call.

Moreover, reaction to the Settlement was extremely positive. No Class Member objected to the Settlement, and only three Class Members opted-out. BG Rpt. ¶ 45. This positive reaction is noteworthy because, due to the Settlement's robust notice plan and the publicity it generated,³ the notice plan reached Class Members and hundreds of thousands of non-Class Members.

The Settlement is "fair, adequate, and reasonable" and an outstanding result for the Class. Plaintiff respectfully requests that the Court grant her motion for final approval of the Settlement.

BACKGROUND⁴

I. Pleadings and Motion to Dismiss

On May 9, 2012, former plaintiff Cheryl Swope brought a class action against DIRECTV debt collector Credit Management, LP ("CMI") in the Eastern District of Missouri. *Swope v. Credit Mgmt.*, *LP*, No. 4:12-cv-832 (E.D. Mo.). On November 21, 2012, Plaintiff Jenny Brown joined that action as an additional named plaintiff. Dkt. 48.

On February 19, 2013, Ms. Brown's claims against CMI were severed from the *Swope* action and transferred to this Court. Case No. 2:13-cv-1170 (C.D. Cal.);

⁴ The full case background is detailed in the Declaration of Daniel M. Hutchinson ("Hutchinson Decl.") submitted with Preliminary Approval. Dkt. 517, ¶¶ 23-120.

³ See CNET, Today is the Last Chance to Claim Money from DIRECTV's \$17 Million Robocall Settlement, Dec. 19, 2022, https://www.cnet.com/personal-finance/today-is-your-last-chance-to-claim-money-from-directvs-17-million-robocall-settlement/ (last accessed Jan. 17, 2023); The U.S. Sun, Final day to Claim Between \$300 to \$600 from \$17 Million Pot – See if You're Owed a Robocall Settlement, https://www.the-sun.com/money/6950081/directv-claim-robocall-settlement/ (last accessed Jan. 17, 2023); Wealthofgeeks.com, How to Get Your Money from DIRECTV's \$17 Million Lawsuit Settlement, Nov. 23, 2022 https://www.cnet.com/personal-finance/today-is-your-last-chance-to-claim-money-from-directvs-17-million-robocall-settlement/ (last accessed Jan. 17, 2023).

Dkt. 71. On October 1, 2013, Plaintiff filed a Fourth Amended Complaint adding DIRECTV as a defendant that alleged that DIRECTV violated the TCPA by using an artificial or prerecorded voice to call cell phones, without the prior express consent of Plaintiff and the potential class members. Dkt. 122. On May 27, 2014, the Court denied DIRECTV's motion to strike portions of Ms. Brown's complaint. Dkt. 153.

II. Plaintiff's Motion for Class Certification

In late 2014, the Court granted DIRECTV's motion to stay the case pending resolution of two petitions before the FCC. Dkt. 198. The case was stayed until April 27, 2018. Dkt. 220. After the stay was lifted, Plaintiff promptly moved for class certification, Dkt. 222, and on March 29, 2019, the Court certified a class consisting of "[a]ll persons residing within the United States who, within four years prior to and after the filing of this action, received a non-emergency telephone call(s) from DIRECTV and/or its third-party debt collectors regarding a debt originally owed to DIRECTV, to a cellular telephone through the use of an artificial or prerecorded voice and who were never DIRECTV customers." Dkt. 275.

On August 5, 2019, the Court held that certain class members who had been DIRECTV customers were obligated to arbitrate their TCPA claims against Defendant: "(1) current DIRECTV customers, and (2) persons who were DIRECTV customers on or after October 1, 2004." Dkt. 287. On December 18, 2019, the Court entered a revised class definition: "All persons residing within the United States who, within four years prior to and after the filing of this action, received a non-emergency telephone call(s) from DIRECTV and/or its third-party debt collectors regarding a debt allegedly owed to DIRECTV, to a cellular phone through the use of an artificial or prerecorded voice, and who has not been a DIRECTV customer at any time since October 1, 2004." Dkt. 300.

III. <u>Discovery</u>

Plaintiff's party and third party discovery efforts in this case were

extraordinary. Hutchinson Decl. ¶¶ 34-47, 53-87. Specifically: Plaintiff served subpoenas on dozens of relevant debt collection agency, engaged in extensive meet and confers with each, and obtained critical documents. *Id.* at ¶¶ 58-62, 64, 67, 83-84. Plaintiff litigated third-party actions in Florida and North Carolina, engaged with some debt collection agencies' former employees and bankruptcy counsel, and contacted dozens of individuals to obtain relevant call data. See, e.g., id. at ¶ 84 (describing motions to compel); Dkt. 484 at 6-10 (detailing Plaintiff's efforts to obtain DCI call data). Plaintiff obtained sworn declarations from many of DIRECTV's debt collectors and a deposition of AFNI.⁵ Plaintiff obtained more than 200,000 pages of discovery from DIRECTV, reviewed DIRECTV's RMS customer database, and conferred extensively with DIRECTV about DIRECTV's effort to obtain call data from its debt collection agencies. Hutchinson Decl. ¶¶ 55, 68, 87. Plaintiff also deposed two DIRECTV Rule 30(b)(6) witnesses and all relevant DIRECTV current and former employees. *Id.* at ¶ 82. Plaintiff submitted two affirmative expert reports and rebutted DIRECTV's expert. *Id.* at ¶¶ 78-80. Each expert was deposed. *Id.* at ¶81. Finally, Plaintiff obtained relevant information from public records requests to federal and state agencies. *Id.* at ¶ 86.

IV. Summary Judgment and Decertification Motions

On August 27, 2021, Plaintiff moved for summary judgment on certain calls made by CMI and iQor. Dkt. 364. DIRECTV moved for summary judgment and to decertify the class. Dkts. 373 & 377. On December 1, 2021, the Court issued an omnibus order that: (1) denied Defendant's motion for decertification of the class; (2) granted Defendant's summary judgment motion as to claims based on (i) calls prior to August 14, 2009; (ii) third-party collections calls after December 4, 2015; (iii) calls made by ERC prior to August 6, 2014, by Convergent from October 26, 2008 to May 10, 2016 and November 11, 2016 to February 25, 2019, and by NCO

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⁵ See Dkts. 365-14 (iQor); 365-16 (CMI); 365-17 (Alorica); 365-18 (CBE); 365-19 (ERC); 365-20 (DCI); Dkt. 373-3 (AFNI deposition).

Financial Systems from January 16, 2009 to August 31, 2016; (3) granted Plaintiff's summary judgment motion as to calls made by iQor and/or CMI from August 14, 2009 to December 4, 2015; and (4) denied as moot Plaintiff's motion to exclude Defendant's expert report. Dkt. 401. The Court further found that it would enter judgment with regard claims based on iQor and CMI calls following the completion of a claims administration process. *Id*.

Because DIRECTV operated under identical contracts with its third-party debt collection agencies, after obtaining leave of court, Plaintiff moved again for summary judgment for certain calls made by AFNI, ERC, and DCI. Dkt. 414. On March 31, 2022, the Court granted Plaintiff's motion in part. It held that: (1) calls made by AFNI and ERC violated the TCPA, but denied Plaintiffs' motion as to vicarious liability for AFNI and ERC and (2) DCI was DIRECTV's agent, but Plaintiff had not proven her TCPA claims against DIRECTV. Dkt. 436.

V. <u>Trial Preparation</u>

The Court set a trial date of June 14, 2022, to determine, *inter alia*, DIRECTV's vicarious liability for calls placed by AFNI and ERC, DIRECTV's liability for DCI calls, and the Class's eligibility for treble damages. Dkt. 437. Under this two-month timeline, the parties immediately began filing pre-trial motions, disputed jury instructions, exhibit lists, motions in limine (four from DIRECTV and three from Plaintiff), *Daubert* motions, and preparing for a pre-trial conference. Dkts. 441-45, 448-78, 481-98. On May 14, 2022, the Court held its Final Pretrial Conference. Dkt. 502.

On May 19, 2022, the Court entered another omnibus order. Dkt. 503. It amended the class definition to "[a]ll persons residing within the United States who, within four years prior to and after the filing of this action, received a non-emergency telephone call(s) from DIRECTV and/or iQor, Inc., Credit Management, LP, AFNI, Inc, or Enhanced Recovery Company, Inc. regarding a debt allegedly owed to DIRECTV, to a cellular telephone through the use of an artificial or

prerecorded voice, and who not been a DIRECTV customer at any time since October 1, 2004." *Id.* By virtue of this order, named plaintiff Carmen Montijo was no longer a class member, but was able to pursue individual claims. *Id.* at 9, n.16.

Trial on DIRECTV's liability for calls made by AFNI and ERC and willfulness for AFNI, ERC, CMI, and iQor's calls was scheduled for June 14, 2022.

VI. Settlement Negotiations

The parties conducted numerous arm's-length mediations with the assistance of experienced professional mediators. They first mediated with Hon. Irma E. Gonzalez (Ret.) on September 23, 2015, at JAMS Los Angeles. Hutchinson Decl. ¶¶ 46, 95. Next, the parties mediated after the Court's first summary judgment order with Hon. Morton Denlow (ret.) on December 6, 2021, but again did not reach resolution. *Id.* at ¶ 98. The parties mediated with Robert A. Meyer at JAMS Los Angeles on Saturday May 14, 2022, three days before the final pre-trial conference, and *again* did not reach agreement. *Id.* at ¶¶ 100, 105. However, Mr. Meyer engaged both parties in post-mediation settlement discussions, and the parties reached a settlement in principle late in the evening Friday of Memorial Day Weekend, May 27, 2022. *Id.* at ¶¶ 111-12.

THE SETTLEMENT TERMS

I. The Class Definition

The "Class" or "Settlement Class" means: "All persons residing within the United States who, within four years prior to and after the filing of this action, received a non-emergency telephone call(s) from DIRECTV and/or iQor, Inc., Credit Management, LP, AFNI, Inc, or Enhanced Recovery Company, Inc. regarding a debt allegedly owed to DIRECTV, to a cellular telephone through the use of an artificial or prerecorded voice, and who has not been a DIRECTV customer at any time since October 1, 2004. The Settlement Class encompasses only persons identified by the telephone numbers and calls during the Settlement Class Period in Plaintiff's summary judgment motions. *See* Dkts. 375-1 (CMI),

375-2 (iQor), 415-6 (AFNI), and 415-7 (ERC)." Agr. § 2.27.6

II. Monetary Settlement Payment

The Settlement requires DIRECTV to pay an all-cash sum of \$17,000,000. *Id.* § 4.01. Out of this Fund, Class Members who filed a valid claim will receive a Settlement Award. *Id.* § 5.02. The amount of each Class Member's Award will be based on a *pro rata* distribution, depending on the number of valid and timely claims. *Id.* § 4.04. Class Members who received calls from iQor and CMI (for which summary judgment was granted) get two shares of the *pro rata* distribution. *Id.* §§ 2.06, 5.04. Class Members who received calls from AFNI and ERC (for which trial would have been held on vicarious liability) get one share of the *pro rata* distribution. *Id.* §§ 2.06, 5.04. *Id.* §§ 2.06, 5.04. The Court previously held that this is "substantively fair and treats the Settlement Class Members equitably relative to each other." Dkt. 527, at ¶ 7. The Fund also covers (i) all fees and costs incurred by the Claims Administrator; (ii) Class Counsel/Additional Counsel's Court-approved attorneys' fees and reimbursement of reasonable costs; and (iii) any Court-approved service awards paid to Plaintiff. *Id.* §§ 2.33, 2.34, 5.01-5.04.

III. Scope of Release

The scope of the Settlement Class Members' release is consistent with the allegations in the Complaint. *See* Agr. § 14.01.

IV. Payment of Notice and Administration Costs

The Settlement provides that all reasonable costs and expenses associated with giving notice to the Class Members and for administration of the Settlement shall be deducted from the Settlement Fund prior to paying any settlement checks to Settlement Class Members. *Id.* §§ 4.03, 5.03(c).

⁶ Excluded are: (a) those persons who previously opted out in response to the notice of class certification, identified in Dkt. 420-1, (b) any trial judge that may preside over this case, (c) Defendant as well as any parent, subsidiary, affiliate or control person of Defendant.

V. Remaining Funds and Redistribution

If any checks remain uncashed more than 180 days after the date on the check, the amounts of such checks will be redistributed on a *pro rata* basis to the eligible Settlement Class Members if, after administration, the redistribution is economically feasible (*i.e.*, all Settlement Class Members who have made a valid and timely claim equal to or greater than \$1.00 per qualifying claimant). Agr. § 10.06(a). If redistribution is not economically feasible, Plaintiff will apply to the Court for approval of distribution to one or more non-profit recipients. *Id.*

SETTLEMENT ADMINISTRATION

I. Notice to the Class

As previously detailed, *see* Dkt. 532, BrownGreer followed the Courtapproved notice plan to disseminate notice via U.S. mail and email to potential Class Members. *See also* BG Rpt. ¶¶ 20-21. On September 19, 2022—after determining cell phone ownership using verified historical phone records from AT&T, Verizon, and T-Mobile obtained via Plaintiff's subpoenas; using owner identification searches through LexisNexis and Thomson Reuters commercial compendiums; and removing DIRECTV customers—BrownGreer successfully identified 228,365 owners of 191,359 unique cell phones. *Id.* at ¶ 15. This number represents only Class Members. It is the total remaining from the 220,510 unique cell phone numbers included in Plaintiff's summary judgment motions, after eliminating DIRECTV customers who are not Class Members.

BrownGreer operated the Settlement Website, dtvprerecordclassaction.com, which contained the Class Notice, the Settlement Agreement, other key case documents, and processed online submission of Claim Forms. BG Rpt. 24; Agr. at § 9.04. BrownGreer established a toll-free number for class members to make inquiries regarding the settlement. In total, the Settlement Website received 280,836 unique site visits and the toll-free number received 807 calls. BG Rpt. 26.

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ins same ORL was used when disseminating class in

⁷ This same URL was used when disseminating class notice.

II. Claims, Objections, and Opt-Outs

The Court-approved claim form was mailed or emailed successfully to owners of 166,257 unique cell phones. *See* Dkt. 516-2, Ex. A; BG Rpt. ¶ 23. Notice recipients had until December 19, 2022 to submit a timely claim. *Id.* at ¶ 27. BrownGreer received a total of approximately *178,215* claims. *Id.* Because the notice plan generated so much publicity, a large number of non-Class Members filed claims. These non-Class Members likely include persons who received calls from other debt collectors, DIRECTV customers, and persons simply hoping to receive payment even though they did not meet the Class definition. BrownGreer rejected 173,364 claims from non-Class Members because they did not meet the criteria for valid claims. *Id.* at ¶ 30.8 In so doing, BrownGreer used the criteria for Class Membership set forth in the Settlement Agreement and objective metrics to compare the submitted claims to its Class Member information using confidence intervals. *Id.* at ¶ 28.

2,333 claims were 100% matches and thus automatically deemed valid claims. *Id.* at ¶ 31. Another 2,518 claims had higher than an 80% confidence interval or were deemed by BrownGreer to likely be claims based on its manual review. *Id.* at ¶ 34. On December 20, 2022, BrownGreer sent a follow up email or hard copy mail to these 2,518 individuals telling them to inform BrownGreer within 35 days (January 24, 2023) whether they were not Class Members, otherwise they would be entitled to payment.⁹

Moreover, on December 20, 2022, pursuant to the Settlement Agreement's provision permitting claimants to cure invalid claims, Agmt. § 10.02(c), BrownGreer emailed invalid claimants to give them the opportunity to provide any

⁸ BrownGreer determined that a majority of online claims were sourced from class action aggregation and promotion websites such as Topclassactions.com. Moreover, there were multiple articles about the Settlement and how to make a claim. *Id.* at \P 36.

⁹ BrownGreer intends to file a supplemental report, which will include an update if it determines that any of these 2,518 individuals are not entitled to payment.

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| 1 | evidence of a valid claim. BG Rpt. ¶ 35. Individuals who can provide the Notice ID |
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| 2 | provided in the settlement class notice and the other information required for class |
| 3 | membership will be deemed Class Members. Id. These individuals have 35 days to |
| 4 | cure their invalid claims, giving them until January 24, 2023. Agmt. § 10.02(c). |
| 5 | BrownGreer will provide an update in its supplemental report in advance of the |
| 6 | February 24, 2023 final approval hearing. |
| 7 | Thus, there are presently 4,851 valid claims. Of these, 2,541 were called by |
| 8 | CMI or iQor, and 2,310 were called by ERC or AFNI. BG Rpt., ¶ 29. This |
| 9 | represents a claims rate of 2.92% (4,851/166,257). ¹⁰ If the Court grants Plaintiff's |
| 10 | motion for attorneys' fees and expenses, each CMI/iQor class recipient would |
| 11 | receive approximately \$1,832.77 and each AFNI/ERC class recipient would receive |
| 12 | \$916.38. ¹¹ BG Rpt., ¶ 43. |
| 13 | No one objected to the Settlement and there were three opt-outs. <i>Id.</i> ¶¶ 44- |
| 14 | 46.12 |
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| 18 | Using the alternate formulas that Plaintiff provided in her interim notice report (see Dkt. 532, ¶¶ 18-19), the claims rate is 2.77% (4.851 claims out of 174,827) |

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¹² This is in addition to those individuals who opted-out of the class after receiving notice at the time of class certification. Dkt. 420-1.

unique cell phone numbers with name and address identified); 2.54% (4,851 claims out of 191,359 total unique numbers whose owners were identified and were not

numbers prior to DIRECTV customers being removed); 2.28% (4,851 claims out of

DIRECTV customers); 2.20% (4,851 claims out of 220,510 unique cell phone

212,808 total individuals who received class notice); 2.12% (4,851 claims out of

228,365 total individuals with a mailing address or email identified); 1.88% (4,851 claims out of 258,284 individuals identified prior to DIRECTV customers being

Assuming no additional valid claims, there are a total of 10,740 pro-rata shares

(2,662 AFNI/ERC and 8,078 iQor/CMI). If the Court grants Plaintiff's motion for fees and expenses, then the \$17 million Fund would be reduced by \$5,666,666.66

(attorney's fees) + \$869,303.55 (expenses) + \$10,000 (Ms. Brown's service award),

+ \$612,077 (BrownGreer's estimated administration costs) for a total remainder of \$9,841,952.79. This figure divided by 10,740 pro-rata shares is \$916.38 per pro-

removed). BG Rpt. ¶¶ 40-41.

rata share. BG Rpt. ¶ 43.

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ARGUMENT

I. The Settlement Satisfies All Requirements for Final Approval.

The Court must grant final approval of any class action settlement before it can be effectuated. FED. R. CIV. P. 23(e). "Rule 23(e) imposes on district courts an independent obligation to ensure that any class settlement is 'fair, reasonable, and adequate,' accounting for the interests of absent class members." *Briseño v. Henderson*, 998 F.3d 1014, 1022 (9th Cir. 2021). Under the amended Federal Rule of Civil Procedure 23(e)(2), courts should consider whether: (1) "the class representatives and class counsel have adequately represented the class"; (2) "the proposal was negotiated at arm's length"; (3) "the relief provided for the class is adequate"; and (4) the proposal treats class members equitably relative to one another." Those factors are satisfied here.

A. The Rule 23(e)(2) Factors Are Satisfied.

1. Rule 23(e)(2)(A): Class Counsel and Ms. Brown Vigorously Represented the Class.

The Court must consider whether "the class representatives and class counsel have adequately represented the class." FED. R. CIV. P. 23(e)(2)(A). This analysis considers "the nature and amount of discovery in this case or other cases, or the actual outcomes of other cases, which may indicate whether counsel negotiating on behalf of the class had an adequate information base." *Conti v. Am. Honda Motor Co.*, 2022 U.S. Dist. LEXIS 1561, *24 (C.D. Cal. Jan. 4, 2022) (quotation marks

¹³ Rule 23(e) substantively tracks the Ninth Circuit test for evaluating a settlement's fairness. *See Loomis v. Slendertone Distrib., Inc.*, 2021 WL 873340, at *4, n.4 (S.D. Cal. Mar. 9, 2021) (folding Ninth Circuit analysis into Rule 23(e) analysis). Plaintiff's analysis accounts for the Ninth Circuit's factors and discusses them where applicable. Those factors are: "[1] the strength of the plaintiffs' case; [2] the risk, expense, complexity, and likely duration of further litigation; [3] the risk of maintaining class action status throughout the trial; [4] the amount offered in settlement; [5] the extent of discovery completed and the stage of the proceedings; [6] the experience and views of counsel; [7] the presence of a governmental

participant; and [8] the reaction of the class members to the proposed settlement." *Campbell v. Facebook, Inc.*, 951 F.3d 1106, 1121 (9th Cir. 2020) (citation omitted).

omitted) (quoting FED. R. CIV. P. 23, 2018 adv. comm. note). This analysis is "redundant of the requirements of Rule 23(a)(4) and Rule 23(g)," *Hudson v. Libre* Tech. Inc., 2020 WL 2467060, at *5 (S.D. Cal. May 13, 2020) (citations omitted), which the Court previously found when it appointed Ms. Brown as the class representative and her counsel as Class Counsel. Dkt. 275 at 9.

These findings remain true. As detailed above, Class Counsel and Ms. Brown litigated this matter fully through fact and expert discovery and through a contested (and successful) class certification motion, a motion to decertify, arbitration-related motions, two summary judgment motions, motions in limine, and up until the brink of trial. See Valenzuela v. Walt Disney Parks & Resorts U.S., Inc., 2019 WL 8647819, at *6 (C.D. Cal. Nov. 4, 2019); Hefler v. Wells Fargo & Co., 2018 WL 6619983, at *6 (N.D. Cal. Dec. 18, 2018) (class counsel "vigorously prosecuted this action through dispositive motion practice, extensive initial discovery, and formal mediation").¹⁴

Likewise, Ms. Brown diligently served as a class representative throughout the nearly ten-year course of this case, including in providing discovery, sitting for a deposition, and preparing to be a trial witness. See Dkt. 521. Accordingly, the Settlement satisfies Rule 23(e)(2)(A).

2. Rule 23(e)(2)(B): The Settlement Resulted from Informed Arm's-Length Negotiations.

Under Rule 23(e)(2)(B), the Court considers whether the settlement "was negotiated at arm's length." FED. R. CIV. P. 23(e)(2)(B). Although this factor does not create a presumption of fairness, see Saucillo v. Peck, 25 F.4th 1118, 1132 (9th

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¹⁴ Accord Campbell, 951 F.3d at 1121; Cottle v. Plaid, Inc., 340 F.R.D. 356, 375 (N.D. Cal. 2021) (under the fifth Ninth Circuit factor, courts consider the stage of the proceedings and ask whether the settlement was reached "following sufficient discovery and genuine arms-length negotiation," which "suggests that the parties arrived at a compromise based on a full understanding of the legal and factual issues surrounding the case.") (quoting Nat'l Rural Telecomms. Coop. v. DirecTV, *Inc.*, 221 F.R.D. 523, 527-28 (C.D. Cal. 2004)).

1 Cir. 2022), "such negotiations can weigh in favor of approval," Community Res. 2 For Indep. Living v. Mobility Works of Cal., 533 F. Supp. 3d 881, 888 (N.D. Cal. 3 2020); see also Rodriguez v. W. Publishing Corp., 563 F.3d 948, 965 (9th Cir. 4 2009) ("We put a good deal of stock in the product of an arms-length, non-5 collusive, negotiated resolution."). 6 Here, the parties engaged in vigorous and contested settlement negotiations with the aid of three mediators before ultimately mediating successfully with Robert 7 Meyer of JAMS. See Agr. ¶ 1.15; Hutchinson Decl. ¶¶ 46, 98, 100, 105, 111-12. 8 9 This strongly indicates that there was no collusion. See Conti, 2022 U.S. Dist. LEXIS 1561 at *26 (presence of a mediator suggests negotiations "were conducted 10 11 in a manner that would protect and further the class interests"); Spencer-Ruper v. 12 Scientiae, LLC, 2021 WL 4895740, at *1 (C.D. Cal. Sept. 24, 2021) (weighing fact 13 that "an experienced mediator agreed with the parties"). With Mr. Meyer's assistance, the parties "did not negotiate attorneys' fees, costs, or Plaintiff's 14 15 incentive award until after agreeing to these and other principal terms." Dkt. 520, ¶ 16 5 (Decl. of Robert Meyer). 17 Nor does the Settlement contain any signs of collusion. See generally In re Bluetooth Headset Products Liab. Litig., 654 F.3d 935, 947 (9th Cir. 2011). Here, 18 19 Class Counsel requested an award of one-third of the Settlement Fund plus 20 reimbursement of costs, which is less than their lodestar. See Agr. §§ 6.02; see also Dkt. 528 (fee brief). The Class as a whole will receive the bulk of the settlement 21 22 fund, and each individual Class Member who makes a claim will get a significant 23 award—\$1,832.77 per call for Class Members who received calls from CMI/iQor 24 and \$916.38 per call for Class Members who received calls from AFNI/ERC. 25 Indeed, the estimated award is equal to or exceeds payments in other TCPA settlements approved in California and across the country. ¹⁵ Finally, no amount of 26

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¹⁵ See, e.g., Steinfeld v. Discover Fin. Servs., No. C 12-01118, Dkt. 96, ¶ 6 (N.D. Cal. Mar. 10, 2014) (claimants received \$46.98); Adams v. AllianceOne

the settlement fund will revert to DIRECTV if the Settlement is approved. *See* Agr. § 4.04.

In summary, this was a hard-fought, contested case from the start, one that was only resolved with the aid of a skilled mediator, and with no indicia of collusion. This factor supports final approval.

3. Rule 23(e)(2)(C): The Relief Provided by the Settlement Is Outstanding.

Rule 23(e)(2)(C) requires courts to consider whether "the relief provided for the class is adequate, taking into account: (i) the costs, risks, and delay of trial and appeal; (ii) the effectiveness of any proposed method of distributing relief to the class, including the method of processing class-member claims; (iii) the terms of any proposed award of attorney's fees, including timing of payment; and (iv) any agreement required to be identified under Rule 23(e)(3)." FED. R. CIV. P. 23(e)(2)(C). All of those factors overwhelmingly support approval in this case.

a. Rule 23(e)(2)(C)(i): The Relief Provided for the Class Is Substantial, Particularly in Light of the Costs, Risks, and Delay of Trial and Appeal.

Rule 23(e)(2)(C)(i) requires the Court to "evaluate the adequacy of the settlement in light of the case's risks." *In re Wells Fargo & Co. S'holder Derivative*

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Receivables Mgmt., Inc., No. 3:08-cv-00248-JAH-WVG, Dkt. 137 (S.D. Cal. Sept. 28, 2012) (claimants received \$40); Kramer v. Autobytel, Inc., et al., No. 10-cv-2722, Dkt. 148 (N.D. Cal. 2012) (cash payment of \$100 to each class member); Estrada v. iYogi, Inc., 2015 WL 5895942, at *7 (E.D. Cal. Oct. 6, 2015) (preliminarily approving TCPA settlement where class members estimated to receive \$40); Rose v. Bank of Am. Corp., 2014 WL 4273358, at *10 (N.D. Cal. Aug. 29, 2014) (claimants estimated to receive \$20 to \$40); In re Capital One Tel. Consumer Prot. Act Litig. (In re Capital One), 80 F. Supp. 3d 781, 787 (N.D. Ill. 2015) (each claimant received \$34.60); Arthur v. Sallie Mae, Inc., 10-cv-0198-JLR (W.D. Wash.) (class members were to receive between \$20 and \$40 per claim); Fox v. Asset Acceptance, LLC, No. 2:14-cv-00734-GW-FFM (C.D. Cal. June 20, 2016) (estimating recovery between \$11.79 and \$28.22 per person at time of fairness hearing, from the cash component of the settlement); Sherman v. Kaiser

Found. Health Plan, Inc., 13-cv-00981-JAH-JMS (S.D. Cal.) (\$39.68 per claimant).

MEMORANDUM IN SUPPORT OF PLAINTIFF'S

Litig., 2019 WL 13020734, at *5 (N.D. Cal. May 14, 2019). This requires weighing "the relief that the settlement is expected to provide" against "the strength of the plaintiffs' case [and] the risk, expense, complexity, and likely duration of further litigation." *Id.* (cleaned up). 17

Here, \$17 million represents a significant portion of each Class Members' TCPA statutory damages. It reflects the strength of Plaintiff's case where she won summary judgment on behalf of CMI and iQor class members as to her *prima facie* case *and* vicarious liability, which appears to be a first in this circuit. *See Brown v. DIRECTV, LLC*, 562 F. Supp. 3d 590 (C.D. Cal. 2021). Plaintiff also fended off a motion to decertify the class, *see id.*, and won partial summary as to calls made by AFNI and ERC, leaving only vicarious liability as to those vendors for trial. *See* Dkt. 436.

In light of the myriad challenges and delay the Class would have faced at trial, the claims administration process, and through appeal, the Settlement represents an exceptional result for the Class. As the Court noted during the preliminary approval hearing, "while plaintiffs' case were strong, many of the easier issues for plaintiff were already resolved with only her most difficult claims left for trial. Trial would have been complex and expensive with a substantial risk that plaintiff would not prevail." Aug. 19, 2022 Hr'g Tr. at 26:22-27:1.

Further litigation would have involved substantial risk and considerable delay. Plaintiff would not only have had to prevail at trial, but also retain any favorable judgment on appeal. Litigating this case to trial and through any appeals would have been expensive and time-consuming.

¹⁶ Accord Campbell, 951 F.3d at 1121; Cottle, 340 F.R.D. at 374 ("The fourth [Ninth Circuit] factor looks at the amount of recovery offered in settlement.") ¹⁷ Accord Campbell 951 F.3d at 1121; Cottle, 340 F.R.D. at 373 ("The first three [Ninth Circuit] factors are addressed together and require the court to assess the plaintiff's 'likelihood of success on the merits and the range of possible recovery' versus the risks of continued litigation and maintaining class action status through the duration of the trial."") (quoting Garner v. State Farm Mut. Auto Ins. Co., 2010 WL 1687832, at *9 (N.D. Cal. Apr. 22, 2010)).

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Even if Plaintiff prevailed on appeal, a contested post-judgment distribution process would likely have been costly and time-consuming—and, most importantly, would have almost certainly resulted in less money for Class Members. In Krakauer v. Dish Network, LLC, for example, the court entered an order regarding post-trial procedures on July 27, 2017, but took nearly four years to begin cy pres distributions. Compare Krakauer, 2017 WL 3206324 (M.D.N.C. July 27, 2017) with 2021 WL 1699945 (M.D.N.C. Apr. 29, 2021). The Settlement, by contrast, provides the Class with immediate relief. See Nat'l Rural Telecomms. Coop. v., 221 F.R.D. at 526 ("The Court shall consider the vagaries of litigation and compare the significance of immediate recovery by way of the compromise to the mere possibility of relief in the future, after protracted and expensive litigation."). 18

Moreover, this Court repeatedly held that it would require a post-judgment claims administration process to ensure that only Class Members received payment. *See, e.g.*, Dkt. 503 at 13-14. While the parameters of that process were subject to further briefing, it most certainly would have required each claimant to be a Class Member. Here, after a robust process, approximately 4,851 Class Members submitted claims. At \$500 per call, those Class Members would have received a total of \$2,425,500, or \$7,276,500 if the Court found willfulness and trebled these statutory damages. By that measure, the \$17 million obtained through settlement is drastically better than those same Class Members could have received through litigation.

Indeed, the Ninth Circuit's recent decision vacating a statutory damages

¹⁸ In addition, Plaintiff faced external risks emanating from the TCPA's everchanging legal landscape. The Court previously stayed this action pending FCC rulemaking that could have eviscerated Plaintiff's claims. During the pendency of this case, the Supreme Court considered the TCPA's constitutionality as a whole. *See Barr v. Am. Ass'n of Political Consultants, Inc.*, 140 S. Ct. 2335 (2020). And if the Supreme Court had found that the TCPA was unconstitutional, Plaintiff's claims would have suddenly ceased to exist—extinguishing any hope of a recovery.

1 award on due process grounds in a similar TCPA class action further underscores 2 the post-trial risks Plaintiff and Class Members faced here. See Wakefield v. Visalus, Inc., 51 F.4th 1109 (9th Cir. 2022). Wakefield involved a trial verdict of 3 4 over \$925 million in statutory TCPA damages. The Ninth Circuit reversed, holding 5 that the trial court must consider the total award in light of the standard articulated 6 in St. Louis, I. M. & S. Ry. Co. v. Williams, 251 U.S. 63 (1919), which "declared 7 that damages awarded pursuant to a statute violate due process only if the award is 8 'so severe and oppressive as to be wholly disproportioned to the offense and 9 obviously unreasonable." Wakefield, 51 F.4th at 1120 (quoting Williams, 251 U.S. 10 63, 67 (1919)); see also id. at 1121 (citing United States v. Citrin, 972 F.2d 1044, 11 1051 (9th Cir. 1992)). Wakefield vacated the damages award and remanded for 12 consideration of whether the aggregate award violated due process. *Id.* at 1125. Thus, under Wakefield, even if Plaintiff and the Class won at trial and 13 14

Thus, under *Wakefield*, even if Plaintiff and the Class won at trial and obtained the full amount available in statutory damages, the award would have been subject to reduction if it violated due process in the aggregate. The \$17 million settlement is reasonable in light of the risks, costs, and delay of further litigation and appeal. Ultimately, the Settlement provides immediate and guaranteed relief to Class Members. This fact counsels in favor of settlement.

b. Rule 23(e)(2)(C): The Settlement Claims Process Was Effective.

Rule 23(e)(2)(C)(ii) asks whether the methods for claims processing and distribution are effective. Class Members received direct notice of the Settlement claims process and benefits through the Court-approved notice program. BG Rpt. ¶ 23. The Settlement claims process provided a simple method for potential class members to submit claims for the Settlement Administrator's review. This simplicity was critical given the length of time between individuals receiving the atissue calls and getting notice. In order to ensure that only Class Members will receive compensation—and that legitimate claims are honored—individuals

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submitting deficient claims were given a chance to correct their claims. BG Rpt. ¶¶ 35-36; Agmt. § 10.02(c). This process was designed to provide the minimum possible obstacles to Class Members making claims, while still ensuring that recovery is limited to Class Members only.

The Settlement's distribution plan is also simple, straightforward, and equitable. Settlement Class Members will receive *pro rata* shares from the remaining Net Settlement Fund, with those who received calls from CMI and iQor receive two *pro rata* shares per call. Agr. § 5.04. As the Court noted during the preliminary approval hearing, this difference "reasonably reflects the remaining risks of each class member's case." Aug. 19, 2022 Hr'g Tr. at 28:14-15.

BrownGreer will submit a supplemental report in advance of the February 24, 2023 final approval hearing, which will include an update if the number of valid claims changes.

c. Rule 23(e)(2)(C)(iii): The Terms of the Proposed Award of Attorney's Fees Put Class Members First.

Under Rule 23(e)(2)(C)(iii), the Court must evaluate Class Counsel's "proposed award of attorney's fees, including timing of payment." FED. R. CIV. P. 23(e)(2)(C)(iii). Plaintiff separately filed a motion in support of her requested fees and costs. Dkt. 528. As set forth in that motion, the requested amount is reasonable and represents a *negative* multiplier on Class Counsel's lodestar. The fee request is independent of this final approval motion, and payment to Class Counsel will be made only once there is a grant of final settlement approval. *See Tarlecki v. Bebe Stores, Inc.*, 2009 WL 3720872, at *2 (N.D. Cal. Nov. 3, 2009) (citing *Staton v. Boeing Co.*, 327 F.3d 938, 972 (9th Cir. 2003)) ("In common fund settlements where the fees are deducted from the common fund, the approval of the settlement agreement as a whole does not depend on the quantum of the fees.")).

d. Rule 23(e)(2)(C)(iv): There Are no Undisclosed Side Agreements.

Under Rule 23(e)(C)(iv), the Court must consider any agreements identified under Rule 23(e)(3) which requires the parties seeking approval to "file a statement identifying any agreement in connection with the proposal." As disclosed in the Settlement, the parties also settled the claims of former plaintiff Carmen Montijo, who received calls from DCI. Agr. § 6.05. The Court previously decertified DCI calls, while preserving Ms. Montijo's individual claims. *See* Dkt. 503 at 9. Ms. Montijo's \$5,000 settlement was not deducted from the Settlement Fund, nor was the agreement contingent on the resolution of Ms. Montijo's claims. Agr. § 6.05. Rather, this agreement simply reflects the parties' efforts to resolve this action in its entirety. *Id.* Courts have recognized that such agreements are acceptable. *See Perks v. ActiveHours, Inc.*, 2021 U.S. Dist. LEXIS 57272, *17 (N.D. Cal. Mar. 25, 2021) ("Named Plaintiffs disclosed in their motion for preliminary approval that a separate plaintiff agreed to voluntarily dismiss his individual claims. This has no effect on the Settlement Class and does not diminish the relief provided for them.").

4. Rule 23(e)(2)(D): The Settlement Treats Class Members Equitably Relative to Each Other.

Rule 23(e)(2)(D) requires the Court to consider whether the "proposal treats class members equitably relative to each other." FED. R. CIV. P. 23(e)(2)(D). Courts seek "to ensure that similarly situated class members are treated similarly and that dissimilarly situated class members are not arbitrarily treated as if they were similarly situated," *Mandalevy v. Bofi Holding, Inc.*, 2022 WL 1556160, at *9 (S.D. Cal. May 17, 2022) (quoting 4 William Rubenstein, *Newberg on Class Actions* § 13:56 (5th ed. 2020)). "Matters of concern could include whether the apportionment of relief among class members takes appropriate account of differences among their claims, and whether the scope of the release may affect class members in different ways that bear on the apportionment of relief." FED. R. CIV. P. 23, 2018 adv. comm.

note.

Here, the Settlement recognizes that Class Members called by CMI or iQor have stronger claims because the Court granted a liability judgment in their favor, Dkt. 401, and thus the Settlement affords them double the rate of recovery. Agr. § 5.04; Aug. 19, 2022 Hr'g Tr. at 28:6-15 (distribution "reasonably reflects the remaining risks of each class member's case"). This is precisely the type of difference that settlements must take into account. *See Loreto v. Gen. Dynamics Info. Tech., Inc.*, 2021WL 3141208, at *8-11 (S.D. Cal. July 26, 2021) (approving settlement that treated class members differently based on genuine differences between the strength of their claims).

In addition, Plaintiff requested a service award of \$10,000. Agr. § 6.03. This seeks to compensate her for her time and effort in pursing this matter on behalf of the Class, including participating in discovery, sitting for a deposition, and preparing to be a trial witness. Dkt. 521 (Brown Decl.). "Class representative service awards are well-established as legitimate in the Ninth Circuit." *Ramirez v. Rite Aid Corp.*, 2022 U.S. Dist. LEXIS 109069, at *21 (C.D. Cal. May 3, 2022). In addition, a service award of \$10,000 is reasonable and in line with awards approved by federal courts in this circuit. *See, e.g., In re Nat'l Collegiate Athletic Ass'n*, 2017 WL 6040065, at *11 (N.D. Cal. Dec. 6, 2017) (awarding \$20,000 incentive awards to each class representative and collecting cases approving similar awards); *Horton v. Cavalry Portfolio Servs., LLC*, 2020 WL 13327499, at *1 (S.D. Cal. Oct. 13, 2020) (\$10,000 incentive award); *Larson v. Harman-Mgmt. Corp.*, 2020 WL 3402406, at *10 (E.D. Cal. June 19, 2020) (same).

B. The Court Should Amend the Class Definition for Purposes of Settlement.

A class has already been certified. *See* Dkts. 275 (certifying the class), 300 (joint class definition); 503 (amending class definition). The Settlement seeks to settle the claims of the class as currently defined in the Court's most recent order.

1 Dkt. 503. The Parties propose to add a qualification so that the Settlement Class consists only of those individuals "associated with the telephone numbers and calls 2 3 during the Settlement Class Period in Plaintiff's summary judgment motions." See 4 Dkts. 375-1 (CMI), 375-2 (iQor), 415-6 (AFNI), and 415-7 (ERC). These 5 individuals received calls coded with a wrong number, as identified by Plaintiff's 6 expert and presented to the Court in connection with Plaintiff's summary judgment motions. This makes clear that the Settlement releases only the calls that were and 7 8 would be before the Court at summary judgment and/or trial. The Court previously 9 preliminarily approved this Settlement Class and Plaintiff asks that the Court do so 10 at final approval as well. Dkt. 527, ¶¶ 8-9. 11 "Rule 23 provides district courts with broad authority at various stages in the 12 litigation to revisit class certification determinations and to redefine or decertify 13 Cir. 2013). Where the amendment to the class definition is made in the context of 14

"Rule 23 provides district courts with broad authority at various stages in the litigation to revisit class certification determinations and to redefine or decertify classes as appropriate." *Wang v. Chinese Daily News, Inc.*, 737 F.3d 538, 546 (9th Cir. 2013). Where the amendment to the class definition is made in the context of settlement on behalf of a previously certified class, and the amendments "would not change any of the Court's prior conclusions concerning the Rule 23 requirements," such amendments are generally proper. *Wallace v. Countrywide Home Loans, Inc.*, 2014 WL 12691582, at *4 (C.D. Cal. July 2, 2014). Moreover, courts freely approve changes to the class definition that, like here, narrow the previous class definition. *McCurley v. Royal Seas Cruises, Inc.*, 331 F.R.D. 142, 161-62 (S.D. Cal. 2019).

The parties' proposed change to the class definition is largely clarifying as opposed to substantive, making clear that the Settlement covers only the calls that have been previously before the Court. Insofar as the amendment changes the scope of the class, it necessarily narrows the Class by adding additional qualifications on class membership. Thus, the Court should finally approve the amendment.

C. The Notice Plan Complies with Rule 23(e)(1) and Due Process.

Rule 23(e)(1) states that "[t]he court must direct notice in a reasonable

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manner to all class members who would be bound by the proposal if giving notice is justified by the parties' showing that the court will likely be able to: (i) approve the proposal under Rule 23(e)(2); and (ii) certify the class for purposes of judgment on the proposal." Class members are entitled to the "best notice that is practicable under the circumstances" of any proposed settlement before it is finally approved by the Court. FED. R. CIV. P. 23(c)(2)(B). "The notice may be by one or more of the following: United States mail, electronic means, or other appropriate means." *Id.* To comply with due process, notice must be "the best notice practicable under the circumstances, including individual notice to all members who can be identified through reasonable effort." Amchem Prods. v. Windsor, 521 U.S. 591, 617 (1997). Notice must state in plain, easily understood language: (i) the nature of the action; (ii) the definition of the class certified; (iii) the class claims, issues, or defenses; (iv) that a class member may enter an appearance through an attorney if the member so desires; (v) that the court will exclude from the class any member who requests exclusion; (vi) the time and manner for requesting exclusion; and (vii) the binding effect of a class judgment on members under Rule 23(c)(3). FED. R. CIV. P. 23(c)(2)(B).

All of the notices, attached to the Settlement Agreement, are drafted in plain English, with Spanish versions available on the Settlement Website so they were easy to understand. Agmt., Ex. C. They included key information about the Settlement, including the deadlines to file a claim, to request exclusion or object to the Settlement, and the date of the Final Approval Hearing. *Id.* The notices stated the amount of the fee award Class Counsel would request, the amount of the incentive award Plaintiff would request, and the rights that Settlement Class Members would give up if they did not opt-out. *Id.* They also directed Settlement Class Members to the Settlement Website for further information about copies of the notices, Settlement Agreement, and key filings. *Id.* Likewise, the claim form was simple to understand, available on the Settlement Website, and user friendly.

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Id.; BG Rpt. ¶ 24.

As detailed above, Class Notice was effectuated through United States Mail and email ("Direct Notice"). *See* BG Rpt. ¶¶ 20-21; *see also* Agr. §§ 9.03, 9.04. The Settlement Administrator undertook a thorough multi-step process to determine who was eligible to receive notice and where to send the Direct Notice. BG Rpt. ¶¶ 6-15. This process ultimately resulted in notice going out to individuals connected with 166,257 unique cell phones. *Id.* at ¶ 23.¹⁹ Similar notice plans are commonly used in class actions like this one and constitute the best notice practicable under the circumstances. *See*, *e.g.*, *Loreto*, 2021 WL 3141208, at *12-13 (approving notice plan of mailing notice form to individuals identified in defendant's records). Plaintiff also provided an interim class notice report to the Court on October 18, 2022. Dkt. 532.

Settlement Class Members had until December 19, 2022, ninety (90) days from the Settlement Notice Date to submit a claim, and until November 18, 2022, sixty (60) days from the Settlement Notice Date to object to the Settlement, or request exclusion from the Settlement. Agr. §§ 2.09, 2.25-2.26. BrownGreer received no objections and three valid opt-outs. BG Rpt. ¶¶ 44-46.

BrownGreer received a very large number of invalid claims. BrownGreer and Class Counsel believe that this is a result of the Settlement receiving publicity on public class action publication websites. BG Rpt. ¶ 36. This resulted in individuals making claims who did not receive debt collection calls on behalf of DIRECTV, or who did not receive calls from one of the four debt collectors that are encompassed by the Settlement, or who were DIRECTV customers, or all of the above. These claimants are not Class Members and will not receive payment.

BrownGreer took two additional steps to help cure and substantiate claims.

¹⁹ In addition to direct notice, pursuant to the Settlement Agreement BrownGreer established and operated a settlement website and a toll-free number for Class Members to obtain information regarding the Settlement. BG Rpt., ¶¶ 24-25.

BG Rpt. ¶¶ 34-35. First, for 2,518 individuals for whom BrownGreer had a confidence interval of greater than 80% or for whom a manual review indicated that the claimant had the same information as BrownGreer's records, BrownGreer sent a December 20, 2022 email to those individuals. *Id.* at ¶ 35. That email gave them 35 days (until January 24, 2023) to tell BrownGreer that, if they were not actual Class Members; otherwise, they will receive payment. *Id.* Second, BrownGreer sent a follow up email to individuals who submitted an invalid claim electronically and that gives them an opportunity to cure their claim within 35 days (until January 24, 2023) by providing a valid Notice ID. *Id.* at 36. The Notice ID field on the claim form was previously optional. *Id.* at 37. BrownGreer believes that making this field mandatory for curing claims ensures that valid claimants could cure their claims. *Id.*

BrownGreer will provide a supplemental report in advance of the February 24, 2023 final approval hearing. At present, there are 4,851 valid claims. This represents a claims rate of 2.92% (4,851/166,257). This claims rate is within the range seen in other TCPA settlements.

| TCPA Case Name ²⁰ | Claims Rate |
|---|---|
| Hung V. Vu D.D.S. v. I Care Credit, LLC, 2022 U.S. Dist. LEXIS 201639, at *29 | Approving TCPA settlement with 3.8% claims rate (2,284 claims out of a class of "over 60,000" |
| (C.D. Cal. Nov. 4, 2022) | out of a class of "over 60,000" class members). |
| Abante Rooter & Plumbing v. Pivotal Payments, 2018 WL 8949777, at *4 (N.D. | Approving TCPA settlement with 2.17% claims rate |
| Cal. Oct. 15, 2018) | |
| Stemple v. QC Holdings, Inc., 2016 WL 11783382, at *24 (S.D. Cal. Nov. 7, 2016) | Approving TCPA settlement with 3.08% claims rate |
| Bayat v. Bank of the West, 2015 WL 1744342, at *5 (N.D. Cal. Apr. 15, 2015) | Approving TCPA settlement with 1.9% claims rate |

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²⁰ See also In re Online DVD-Rental Antitrust Litig., 779 F.3d 934, 944-45 (9th Cir. 2015) (affirming approval of settlement where 1,183,444 of 35 million class members—less than 3.4%—filed claims); *Poertner v. Gillette Co.*, 618 F. App'x 624, 625-26, 630-31 (11th Cir. 2015) (affirming approval of settlement where 55,346 of 7.26 million class members—less than 1%—filed claims); *Moore v. Verizon Commc'ns Inc.*, 2013 WL 4610764, at *8 (N.D. Cal. Aug. 28, 2013) (granting final approval of class action settlement with 3% claims rate).

| 1 2 | Rose, 2014 WL 4273358, at *5 | Approving a 3% claims rate as "in line with recoveries obtained in similar TCPA class action | |
|-----|---|--|--|
| 3 | Grannan v. Alliant Law Grp., P.C., 2012 | settlements" Approving TCPA settlement with | |
| 4 | WL 216522, at *2-3 (N.D. Cal. Jan. 24, 2012) | 1.44% claims rate (1,986 claims out of the 137,891 potential class | |
| 5 | | members | |
| 6 | It is especially reasonable in light of the fac | t that the calls at issue in this case date | |
| 7 | to as early as late 2008—almost fifteen year | rs old—and none were after December | |
| 8 | 2015. The passage of time often leads to fev | ver claims. BG Rpt. ¶ 41, n.2. And | |
| 9 | finally, the substantial number of invalid cla | ims supports DIRECTV's assertion that | |
| 10 | the potential class size would be reduced the | rough the claims process. | |
| 11 | In any case, the manner and content of | of the Notice Plan complied with Rule | |
| 12 | 23 and due process. As such, the Court can | and should grant final approval of the | |
| 13 | settlement. | | |
| 14 | CONCLU | <u>USION</u> | |
| 15 | For the foregoing reasons, Plaintiff respectfully requests that the Court enter | | |
| 16 | an order granting final approval of the Settle | ement. | |
| 17 | Datad: January 20, 2022 Page | acatfully submitted | |
| 18 | | pectfully submitted, | |
| 19 | Dy. | /s/ Daniel M. Hutchinson Daniel M. Hutchinson | |
| 20 | LIE | FF CABRASER, HEIMANN & | |
| 21 | Jona | RNSTEIN, LLP hthan D. Selbin (SBN 170222) oin@lchb.com | |
| 22 | Dou | glas I. Cuthbertson nitted <i>pro hac vice</i>) | |
| 23 | dcut | hbertson@lchb.com A. Petterson | |
| 24 | (adr | nitted <i>pro hac vice</i>) terson@lchb.com | |
| 25 | 250 | Hudson Street, 8th Floor Y York, NY 10013 | |
| 26 | Tele | sphone: (212) 355-9500 simile: (212) 355-9592 | |
| 27 | racs | omino. (212) 333-3372 | |

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| 23 | | | , | laintiff Jenny Brown and the |
| 24 | | | Class | |
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as directed by the Court's Preliminary Approval Order, and upon consideration of all papers filed and proceedings had herein, and good cause appearing,

IT IS HEREBY ORDERED, ADJUDGED, AND DECREED as follows:

- 2. The Settlement Agreement dated July 29, 2022, including its exhibits (the "Settlement Agreement"), and the definitions of words and terms contained therein are incorporated by reference in this Order. The terms of this Court's Preliminary Approval Order are also incorporated by reference in this Order.
- 3. This Court has subject matter jurisdiction over this matter pursuant to 28 U.S.C. § 1331 and 47 U.S.C. § 227 and has personal jurisdiction over the Parties and the Settlement Class Members, including all members of the following Settlement Class:

All persons residing within the United States who, within four years prior to and after the filing of this action, received a non-emergency telephone call(s) from DIRECTV and/or iQor, Inc., Credit Management, LP, AFNI, Inc, or Enhanced Recovery Company, Inc. regarding a debt allegedly owed to DIRECTV, to a cellular telephone through the use of an artificial or prerecorded voice, and who has not been a DIRECTV customer at any time since October 1, 2004. The Settlement Class encompasses only persons associated with the telephone numbers and calls during the Settlement Class Period in Plaintiff's summary judgment motions. *See* Dkts. 375-1 (CMI), 375-2 (iQor), 415-6 (AFNI), and 415-7 (ERC). Excluded from the Settlement Class are: (a) those persons who previously opted out in response to the notice of class certification, identified in Dkt. 420-1, (b) any trial judge that may preside over this case, (c) Defendant as well as any parent, subsidiary, affiliate or control person of Defendant.

- 4. The Court finds that the notice provisions set forth under the Class Action Fairness Act, 28 U.S.C. § 1715, were complied with in this Action.
 - 5. The Court finds and concludes that Class Notice was disseminated to

members of the Settlement Class in accordance with the terms set forth in the Settlement Agreement and that Class Notice and its dissemination were in compliance with this Court's Preliminary Approval Order. The Court finds that such Notice Plan, including the approved forms of notice: (a) constituted the best notice practicable under the circumstances; (b) included direct individual notice to all Settlement Class Members who could be identified through reasonable effort; (c) constituted notice that was reasonably calculated, under the circumstances, to apprise Settlement Class Members of the nature of the Action, the definition of the Settlement Class certified, the class claims and issues, the opportunity to enter an appearance through an attorney if the member so desires; the opportunity, the time, and manner for requesting exclusion from the Settlement Class, and the binding effect of a class judgment; (d) constituted due, adequate and sufficient notice to all persons entitled to notice; and (e) met all applicable requirements of Federal Rule of Civil Procedure 23, due process under the U.S. Constitution, and any other applicable law.

- 6. The Court hereby finds that all persons who fall within the definition of the Settlement Class have been adequately provided with an opportunity to exclude themselves from the Settlement Class by submitting a request for exclusion in conformance with the terms of the Settlement and this Court's Preliminary Approval Order. All persons who submitted timely and valid requests for exclusion shall not be deemed Settlement Class Members and are not bound by this Final Approval Order. A list of those persons who submitted timely and valid requests for exclusion is attached hereto. All other persons who fall within the definition of the Settlement Class are Settlement Class Members and part of the Settlement Class and shall be bound by this Final Approval Order and the Settlement.
- 7. The Court reaffirms that this Action is properly maintained as a class action, for settlement purposes only, pursuant to Federal Rules of Civil Procedure 23(a) and 23(b)(3).

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- 8. The Court hereby finds and concludes that the Settlement Class meets the requirements of numerosity, commonality, typicality, and adequacy as set forth in Rule 23(a) of the Federal Rules of Civil Procedure. The Court further finds and concludes that the Settlement Class meets the requirements of predominance, superiority, and manageability as set forth in Rule 23(b)(3) of the Federal Rules of Civil Procedure.
 - 9. The Court reaffirms its appointment of Plaintiff Jenny Brown as Class Representative to represent the Settlement Class and reaffirms its appointment of Class Counsel to represent the Settlement Class.
 - 10. The Court finds that the Settlement warrants final approval pursuant to Rule 23(e)(2) because the Court finds the Settlement to be fair, reasonable, and adequate and in the best interest of the Settlement Class, after weighing the relevant considerations. First, the Court finds that Plaintiff and Class Counsel have adequately represented the Settlement Class and will continue to do so through Settlement implementation. Second, the Settlement was reached as a result of arms' length negotiations among counsel for the Parties, assisted by an experienced mediator, Robert Meyer of JAMS, and comes after ten (10) years of litigation and a detailed and informed investigation and analysis by counsel for the parties. Third, the Court finds that the relief proposed to be provided for the Settlement Class—a non-reversionary settlement fund of \$17 million—is fair, reasonable, and adequate taking into account, *inter alia*, the costs, risks, and delay of trial and appeal, the alleged harm to Settlement Class Members, and the proposed method of distributing payments to the Settlement Class Members. Fourth, the Court finds that the Settlement treats all Settlement Class Members equitably relative to each other accounting for the fact that certain Settlement Class Members' claims had been granted summary judgment, Dkt. 401, and others had not. Under the terms of the Settlement, all Settlement Class Members who submitted a timely and valid Claim Form will be sent a *pro rata* distribution, as specified in the Settlement, of

- the \$17 million settlement proceeds after reduction of the Settlement Costs (*i.e.*, (i) settlement and administration costs; (ii) Class Counsel attorneys' fees and expenses awarded by the Court; (iii) any Court-approved service award paid to the Class Representative; and (iv) any taxes incurred by the Settlement Fund).
- 11. The motion is hereby GRANTED, and the Settlement and its terms are hereby found to be and APPROVED as fair, reasonable, and adequate and in the best interest of the Settlement Class. The Parties and Claims Administrator are directed to consummate and implement the Settlement in accordance with its terms.
- 12. This Court hereby dismisses this Action, with prejudice and without leave to amend and without costs to any Party, other than as specified in the Settlement, in this Final Approval Order, and in any order(s) by this Court regarding Class Counsel's motion for attorneys' fees, expenses, and service awards.
- 13. In consideration of the benefits provided under the Settlement, Plaintiff and each Settlement Class Member who has not requested exclusion shall, by operation of this Final Approval Order, have forever released all Released Claims against all Released Parties in accordance with Sections 2.25 and 14 of the Settlement, the terms of which sections are incorporated herein by reference. The terms of the Settlement, which are incorporated by reference into this Final Approval Order, shall have res judicata and other preclusive effects as to the Released Claims as against the Released Parties. The Released Parties may file the Settlement and/or this Final Approval Order in any other litigation to support a defense or counterclaim based on principles of res judicata, collateral estoppel, release, good-faith settlement, judgment bar or reduction, or any similar defense or counterclaim.
- 14. Plaintiff and each Settlement Class Member, as well as their respective assigns, heirs, executors, administrators, successors, and agents, hereby release, resolve, relinquish, and discharge each and all of the Released Parties from each of the Released Claims. Plaintiff and the Settlement Class Members further agree that

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- 15. This Final Approval Order is the final, appealable judgment in the Action as to all Released Claims.
- 16. Without affecting the finality of this Final Approval Order in any way, this Court retains jurisdiction over (a) implementation of the Settlement and the terms of the Settlement; (b) Class Counsel's motion for attorneys' fees, expenses, and service awards; (c) distribution of the Settlement Fund, Class Counsel attorneys' fees and expenses, and Plaintiff's service award; and (d) all other proceedings related to the implementation, interpretation, validity, administration, consummation, and enforcement of the terms of the Settlement. The time to appeal from this Final Order and Judgment shall commence upon its entry.
- 17. In the event that the Effective Date does not occur, this Final Approval Order shall be rendered null and void and shall be vacated, *nunc pro tunc*, except insofar as expressly provided to the contrary in the Settlement, and without prejudice to the status quo ante rights of Plaintiff, Settlement Class Members, and DIRECTV.
- 18. The Settlement Agreement (including, without limitation, its exhibits), and any and all negotiations, documents, and discussions associated with it, shall

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not be deemed or construed to be an admission or evidence of any violation of any statute, law, rule, regulation or principle of common law or equity, of any liability or wrongdoing, by DIRECTV, or of the truth of any of the claims asserted by Plaintiff in the Action. Further, the Settlement Agreement and any and all negotiations, documents, and discussions associated with it, will not be deemed or construed to be an admission by DIRECTV that the Action is properly brought on a class or representative basis, or that classes may be certified for any purpose. To this end, the settlement of the Action, the negotiation and execution of the Settlement Agreement, and all acts performed or documents executed pursuant to or related to the Settlement Agreement: (i) are not and will not be deemed to be, and may not be used as, an admission or evidence of any wrongdoing or liability on the part of DIRECTV or of the truth of any of the allegations in the Action; (ii) are not and will not be deemed to be, and may not be used as an admission or evidence of any fault or omission on the part of DIRECTV in any civil, criminal, or administrative proceeding in any court, arbitration forum, administrative agency, or other tribunal; and, (iii) are not and will not be deemed to be and may not be used as an admission of the appropriateness of these or similar claims for class certification. Further, evidence relating to the Settlement Agreement shall not be discoverable or used, directly or indirectly, in any way, whether in the Action or in any other action or proceeding, except for purposes of enforcing the terms and conditions of the Settlement Agreement, the Preliminary Approval Order, and/or this Order. 19. In the event that any provision of the Settlement or this Order is

19. In the event that any provision of the Settlement or this Order is asserted by DIRECTV as a defense in whole or in part (including, without limitation, as a basis for a stay) in any other suit, action, or proceeding brought by a Settlement Class Member or any person actually or purportedly acting on behalf of any Settlement Class Member(s), DIRECTV may seek an immediate stay of that suit, action or other proceeding, which the Settlement Class Member shall not

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oppose, until this Court or the court or tribunal in which the claim is pending has determined any issues related to such defense or assertion. Solely for purposes of such suit, action, or other proceeding, to the fullest extent they may effectively do so under applicable law, the Parties irrevocably waive and agree not to assert, by way of motion, as a defense or otherwise, any claim or objection that they are not subject to the jurisdiction of this Court, or that this Court is, in any way, an improper venue or an inconvenient forum. These provisions are necessary to protect the Settlement Agreement, this Order and this Court's authority to effectuate the Settlement, and are ordered in aid of this Court's jurisdiction and to protect its judgment. The Court awards Class Counsel attorneys' fees of \$5,666,666.66 20. (one-third of the Settlement Fund) and reimbursement of expenses in the amount of \$869,303.55, and awards Plaintiff Jenny Brown \$10,000 as a service award, with such attorneys' fees, expenses, and service award to be paid from the Settlement Fund pursuant to the terms of the Settlement. Finding that there is no just reason for delay, the Clerk of the Court is 21. directed to enter this Order on the docket and it shall serve as final judgment pursuant to Rule 54(b) forthwith. IT IS SO ORDERED DATED: February ___, 2023 HON. DOLLY M. GEE